



Independent Contractor 101 Program Syllabus

Version: October 23, 2024

Clock Hours: 20 hours



Course Overview

Welcome to TIA's Independent Contractor 101 Program. If you want the best course to make you a successful independent contractor, learn from the best in the industry. TIA members have grown their businesses from small start-ups to very successful multi-billion dollar companies. Take advantage of their 30+ years of experience and knowledge. These are the people who invented the freight brokering industry and these are the people who wrote this course.



Course Objectives

By the end of this course, you will have a firm grasp of the following core topics:

- Marketing and Sales
- The Job of an Independent Contractor
- Ethics
- Load Assignment
- How California AB-5 relates to "agents" under the Broker-Agent Model



Course Materials

Access to the Learning Management System (LMS): This will be your home for all content including course modules, discussion forum posts, and zoom links for live events. You will receive instructions on how to access the LMS on the first day of the course.



Course Participation

This is a rigorous, intensive course designed for you to engage actively with course materials and put your learnings into action. This is a self-paced course without a set schedule. Students will have access to the course materials for 60 days after the day the course is opened.



Course Policies & Important Resources

Please make sure to review the [TIA Education Course policies here](#). Throughout the course, you can always refer to the [course homepage](#) to view this syllabus, the course policies, the schedule of activities for your course, and more.



Course Completion

This course will fly by – we understand that many students take this course while also working full time in their current roles as freight brokers. The students who actively participate in all the available study options often have more success on the final exams at the end of each quarter. We are so happy to have you join us for this course!

***Syllabus details are subject to change*